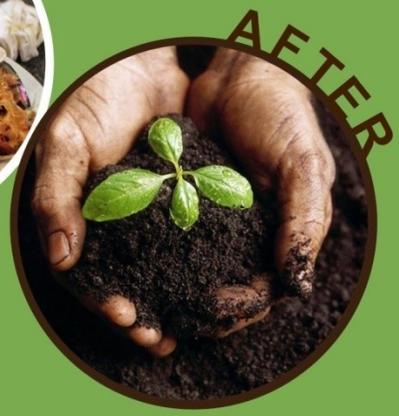




Not your normal waste truck  
Not your normal waste company



## Sustainable Solutions For Commercial & Institutional Waste Reduction and Recycling

**Waste Neutral Food Waste Collection and Recycling Service-** Waste Neutral provides sustainable waste management solutions for commercial and institutional applications by evaluating your business processes and waste streams to determine if there are cost effective alternatives to divert needless waste from going to the landfill.

**Turning your challenges into opportunities-** In an age of increasingly scarce natural resources businesses and institutions have a new set of responsibilities. We all succeed when the public and private sectors become sustainable leaders and adopt "triple bottom line" values to reach a deeper connection with customers, improve their brand value and drive top line growth without negatively impacting the environment.

[WASTENEUTRAL.COM](http://WASTENEUTRAL.COM)



Waste Neutral is an organics waste hauling company that collects source-separated "all food" scraps (pre- and postconsumer) waste. The company collects three days per week (Monday-Wednesday-Friday) in the Baltimore metro area. Our customers are mostly institutions with outsourced food service vendors and restaurants but we also service large food production companies such as McCormick spices.

We also offer a flexible approach to minimize our customers effort and costs. **If it is organic and compostable we will take it. This includes meat, fish, poultry, soiled napkins etc. to simplify the customers separation requirements.** Additionally, while we prefer that our clients use compostable bags it is not mandatory at this time since they are screened out at the composting facility. This is important to note since in the early efforts of composting the facilities only accepted "clean", unbagged waste which was difficult for facility staff to manage.

Cost reduction is also a primary goal for Waste Neutral. When clients separate this waste stream they reduce the size of their existing solid waste collection equipment and/or the amount of pickups. This reduction combined with lower disposal fees offers most clients a savings within the first 3 months of service.

## WE ACCEPT ALL FOOD WASTE AND COMPOSTABLE DISPOSABLE PRODUCTS

**ALL FOOD**  
Fruits, vegetables, meat, poultry, seafood, shellfish, bones, rice, beans, pasta, bakery items, cheese and eggshells

**FOOD-SOILED PAPER**  
Waxed cardboard, napkins, paper towels, uncoated\* paper plates, tea bags, coffee grounds/filters, wooden crates and greasy pizza boxes  
\* Uncoated food-soiled paper does not have a shiny surface.

**PLANTS**  
Floral trimmings, tree trimmings, leaves, grass, brush and weeds

**NO!**

- Liquids, grease, cooking oil
- Plastic or Styrofoam
- Glass
- Metal

**When in doubt, throw it out!**  
Containers must be on the curb, at a loading dock or otherwise accessible on collection day.

Our Food Waste Hauler is:  Our Collection Schedule is:

**TODA LA COMIDA**  
Frutas, verduras, carne, pescado, mariscos, huesos, arroz, frijoles, fideos, pasteles y panes, queso, y cáscara de huevo

**PAPEL MANCHADO POR COMIDA**  
Cartón encrustedo, servilletas, toallas de papel, platos de papel\*, bolillos de té, posocafitros para el café, cajas de madera y cajas grasientas de la pizza.  
\*Papel manchado por comida sin recubrimiento no tiene una superficie brillante.

**PLANTAS**  
Recortes de plantas, pedos de árbol, hojitas, pasto, maleza y mala hierba

**NO!**

- Líquidos, grasa, aceite de cocinar
- Plástico o Styrofoam
- Vidrio
- Metales

Los contenedores deben colocarse en el borde de la acera, o en un muelle de carga o de otra manera fácilmente accesible el día de recogida.



## Is your institution asking you to incorporate social responsibility into your sustainability initiatives?

Since our inception Waste Neutral has incorporated **Corporate Social Responsibility** into our business model and service offering to our clients.

One of our most popular services is the **Compost Credit** program. For every ton of food waste we haul for a client they will receive a "compost credit". Each credit earns them a 40 lb bag of compost that we deliver periodically throughout the year. Our clients use them on their premises in landscape and planter projects or donate them to a community garden of their choice, often in one of the economically challenged neighborhoods in Baltimore.

Additionally, Waste Neutral offers **Event Services**. Recognizing that our clients often have a robust catering operation for onsite and offsite events, we have developed an event services program to meet your needs. We have managed events ranging from 200 to 200,000 people and in every case the attendees have been amazed at how little is left for the landfill due to the recycling efforts of our clients.

"They were able to fill an important gap in our sustainable waste management. Waste Neutral seamlessly educated our staff and implemented waste stream separation that allowed us to advance our sustainability goals by having our food waste composted. Our faculty and students love it."

- **Tim Milner, Facility Director - Maryland Institute College of Arts**

"After some initial concern that our high volume operation would not easily adapt to a new system of disposal & recycling, we nevertheless decided to team up with Waste Neutral. And it was definitely the right decision. Waste Neutral not only provides reliable service, but has enabled us to reduce our disposable waste by more than fifty percent. This restaurant by-product would have normally gone to a landfill. Our entire staff is excited about being part of such an innovative system that reduces waste and provides compost, enriching our local gardens. Waste Neutral is a win-win for all."

- **John Shields, Chef - Gertrude's Restaurant**

"Waste Neutral has been an important player in Clipper Mill's effort to fulfil the mission of Going Green. They have successfully helped us implement sustainable practices with our commercial tenants to fully recycling clean paper, cardboard, plastic/glass/cans to help reduce our waste stream as well as aide our restaurant tenant with composting removal. We hope to implement composting throughout our residential units with the help of Waste Neutral!"

- **Monica LaVorgna, Property Manger - Struever Brother's Eccles & Rouse**

**Waste Neutral compost credits provide tangible proof to help educate customers, employees, students and visitors that their food waste is a resource and is being recycled**

